

Letter of Authorization (LOA) User Guide



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Welcome to LOA

Railinc uses Letter of Authorization to ensure that appropriate data is sent only to authorized parties. Third-party logistics providers (3PLs) are commonly used in the rail industry. These companies provide different services, including shipment management, asset management, and related application services to companies that are shippers, consignees, or equipment owners.

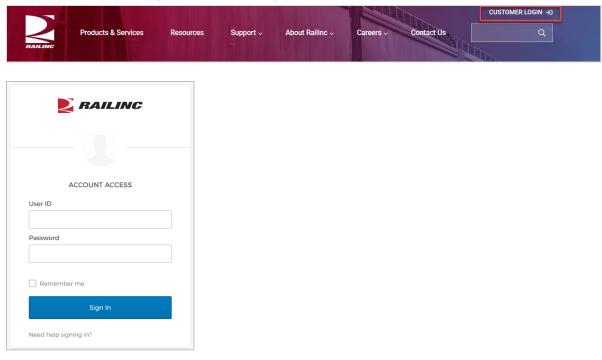
Letter of Authorization (LOA) is a web application that allows users to electronically submit, approve, expire, and renew letter of authorization.

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Getting Started

The LOA application is accessed using the Railinc Single Sign-On (SSO), which can be accessed from the Railinc portal at https://public.railinc.com. Click the Customer Login link located in the upper right corner (Exhibit 1) to open the login page.

Exhibit 1. Railinc Home Page and Customer Login



Register to Use Railinc SSO

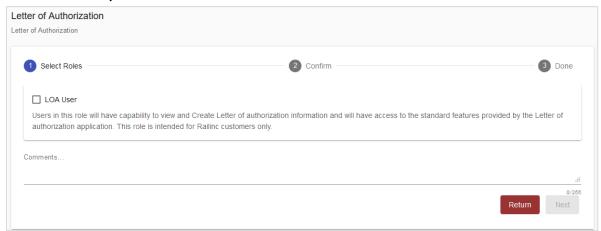
Each LOA user must register in Railinc Single Sign-On (SSO) prior to using the LOA application. To begin this process, select the **Create an account now** link on the login page (see Exhibit 1). Refer to the *Railinc Single Sign-On User Guide* for detailed instructions.

Once SSO registration is complete, the user must request access to LOA within SSO.

Requesting LOA Access

After authorization to use Railinc SSO is received, the user must request general access to LOA by following instructions in the *Railinc Single Sign-On User Guide*.

Exhibit 2. LOA Request Permission



A user must select the **LOA User** role and then the **Submit** button to request LOA access. Once approved, an email is sent. When e-mail notification of access to LOA is received, the user can log in and begin using LOA.

Accessing the Railinc Customer Success Center

The Railinc Customer Success Center provides reliable, timely, and high-level support for Railinc customers. Representatives are available to answer calls and respond to emails from 7:00 a.m. to 7:00 p.m. Eastern time, Monday through Friday, and provide on-call support via pager for all other hours to ensure support 24 hours a day, 7 days a week. Contact us toll-free by phone at 877-RAILINC (1-877-724-5462) or send an email directly to csc@railinc.com.

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LOA Interface Overview

General Users Interface and System Requirements

General user interface information (typical keyboard selection equivalents and shortcuts), as well as system requirements are available in the <u>Railine UI Dictionary</u>. Application-specific interface information is described in the next section.

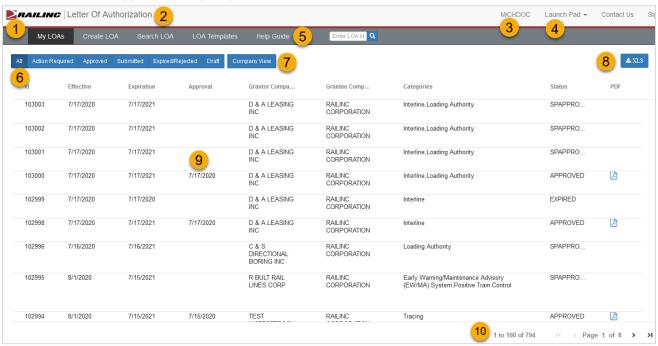
LOA Web Interface

The LOA interface provides the same navigational tools found in most Windows applications and Internet sites. This section provides basic explanations of the elements and components that assist in moving through the various pages of the application to complete tasks.

LOA Web Page Layout

Each page in LOA has the same structure.

Exhibit 3. LOA Web Application Page Layout



- 1 Logo—Railinc logo. Takes a user to Railinc.com.
- **2** Application Title—Name of the application.
- **3 Sign-On Information**—Shows the currently logged on user.
- 4 Navigational Links—Links for the following functions:
 - Launch Pad—closes LOA and returns to user's Launch Pad page.

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- *Contact Us*—opens a page of contact information for the Railinc Customer Success Center.
- Sign Out—logs out of all SSO applications and returns to the Railinc SSO Login page.
- 5 Main Menu—The items in this menu allow user to perform the various functions of the application. This includes My LOAs (with the ability to manage existing LOAs), Create LOA, Search LOA, and Help Guide (a link to the most current version of this User Guide). There is also a quick search option to enter an LOA ID and select Search (see Enter LOA
 ID).
- **6** Action Tabs/Page Title—Depending on the page, either includes linked tabs (such as displayed here that allows users to filter the types of LOAs being displayed) or a title that indicates the current function or task being executed.
- **7 Company View**—A consolidated view of all LOAs that exist between your company and other companies.
- **8 XLS**—Download the current table on the page into a spreadsheet that can be saved.
- **9** Page content area—The area of the page where data is displayed and tasks are executed (shown outlined with red dashes). These vary and may include a number of different elements, which are described in the next sections.
- **10** Navigation Links—Numbered links allow users to move through all of their LOAs page by page as well as determine how many LOAs to display.

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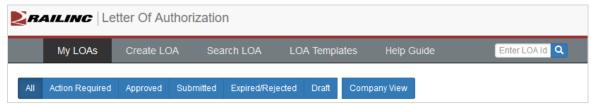
LOA Interface Overview Logging In

Logging In

To log into LOA:

- 1. Open your internet browser and enter https://public.railinc.com to open the Railinc website.
- 2. Select the **Customer Login** link in the upper right of the page. The Account Access page is displayed (Exhibit 1).
- 3. Enter your User ID and Password. Select Sign In. The Railinc Launch Pad is displayed.
- 4. In **My Applications** portlet, select **Letter of Authorization**. The LOA Home/My LOAs page is displayed (Exhibit 4).

Exhibit 4. LOA Home/My LOAs Menu



Continue by selecting a menu item (<u>Exhibit 5</u>). The LOA Home page has the following tabs/menus:

Exhibit 5. LOA Application Menu Functions

My LOAs	Returns to the LOA Home/My LOAs page (Exhibit 4).
Enter LOA Id	Provides a quick search by LOA Id (<u>Exhibit 6</u>).
Create LOA	Begins the Create a Letter of Authorization process.
Search LOA	Opens the Search LOA page (Exhibit 30).
LOA Templates	Opens the LOA Template page where new templates can be created and existing templates can be managed (<u>Exhibit 42</u>).
Help Guide	Opens the LOA User Guide in a new browser window.

Logging Out

Select the **Sign Out** link to end an LOA session.

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Enter LOA ID Logging Out

Enter LOA ID

From the home page, users can directly go to an LOA by entering an LOA ID (Exhibit 6).

- 1. Enter the **LOA ID** in the **Enter LOA Id** lookup field (**Exhibit 6**).
- 2. Select **Search**. The details page for that LOA is displayed (see <u>Viewing Search Results</u>).

Exhibit 6. Enter LOA ID Lookup



My LOAs

The My LOAs (<u>Exhibit 8</u>) page allows users to view and manage all their company's LOAs. This page appears by default as the home page and can also be accessed via the menu by selecting **My LOAs**.

From this page the following actions are possible:

• Use the tabbed filtering tool at the top of the page to switch between LOAs of different statuses (All, Action Required, Approved, Submitted (Pending), Expired/Rejected, or Draft). Company View provides a consolidated view of all LOAs that exist between your company and other companies.

Exhibit 7. Tabbed Filtering Tool

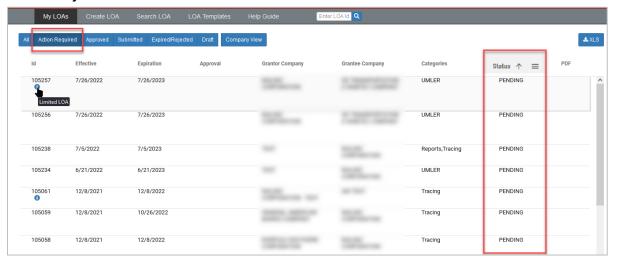


• When viewing the **Action Required** tab, the LOA Status defaults to **Pending**. The **Status** column can be sorted by different status types (Approve/Reject, Renew, Revalidate and Revoke).

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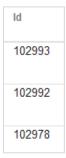
My LOAs Logging Out

Exhibit 8. My LOAs



• Select the row of a listed LOA ID (<u>Exhibit 9</u>) to view the details of the LOA and to perform possible actions (see <u>Exhibit 29</u> as an example).

Exhibit 9. LOA IDs



• The PDF column, on the far right, only appears for **All** or **Approved** search results. PDFs are only available for Approved LOAs. Click on the PDF icon to view the listed LOA in PDF format (see Exhibit 32 as an example). Also see Viewing Approved LOAs.

Exhibit 10. PDF Icons



• Use the left and right arrows to page through multiple pages of search results (<u>Exhibit 11</u>), located in the bottom right of the page.

Exhibit 11. Numbered Pages



My LOAs Logging Out

• LOA provides the number of search results and the number of records you are currently viewing (Exhibit 12), located in the bottom right of the page.

Exhibit 12. Number of Records Displayed

1 to 100 of 794

• To download search results as a spreadsheet, click the XLS icon in the top right corner above the search results to open or save the file to your computer.

Exhibit 13. Download Search Results to a Spreadsheet



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Create LOA

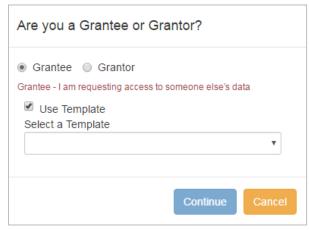
Selecting Grantee/Grantor and Template

The first step in creating a new Letter of Authorization is to determine if you are the Grantee or Grantor in the arrangement. Second, decide if you want to use a created template to populate the fields in the LOA.

Note: The option to use templates will not appear if you haven't already created any templates. Additionally, the templates that are available in step 1 correspond to the selected role of grantee or grantor, as created templates are specific to the LOA role. See <u>LOA Templates</u> for details on templates.

1. On the main menu, select **Create LOA**. A pop-up appears (Exhibit 13) asking you to define your role in the process (either **Grantee** or **Grantor**). Additionally there is an option to have a template applied as the basis of the new LOA. To choose a template, select the **Use Template** checkbox and select a template to use in the drop-down list. See Apply Template for further details.

Exhibit 13. Grantee or Grantor Pop-up with Template Option



Note: Here is a brief explanation of the difference in the roles. These explanations are available as a reminder whenever either option is selected.

GRANTEE: requesting access to someone else's data.

GRANTOR: owner of the data.

2. Determine which role is appropriate and if a template should be used or not. Continue with <u>Creating an LOA</u>.

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Creating an LOA

Creating an LOA

1. Initiate the LOA process by performing the steps in <u>Selecting Grantee/Grantor and Template</u>. Select either **Grantee** or **Grantor** in the pop-up. A tip appears to remind the user of the responsibility for that role. <u>Exhibit 14</u> shows the tip when **Grantee** is selected and <u>Exhibit 15</u> shows a tip when **Grantor** is selected.

Exhibit 14. Grantee or Grantor Pop-up with Grantee selected

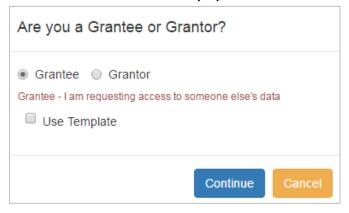


Exhibit 15. Grantee or Grantor Pop-up with Grantor selected



- 2. If you want to use a template to create the LOA, select the **Use Template** checkbox. Use the drop-down list to select the desired template (see <u>Apply Template</u> for further details).
- 3. Select **Continue**. The Create LOA (Grantee tab) is displayed (<u>Exhibit 16</u>) when <u>Grantee</u> was initially selected. The Create LOA (Grantee tab) is displayed (<u>Exhibit 17</u>) when <u>Grantor</u> was initially selected.

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Exhibit 16. Create LOA (Grantee tab when Grantee is selected)

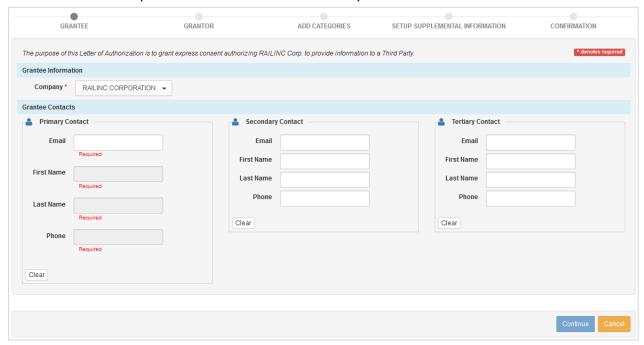
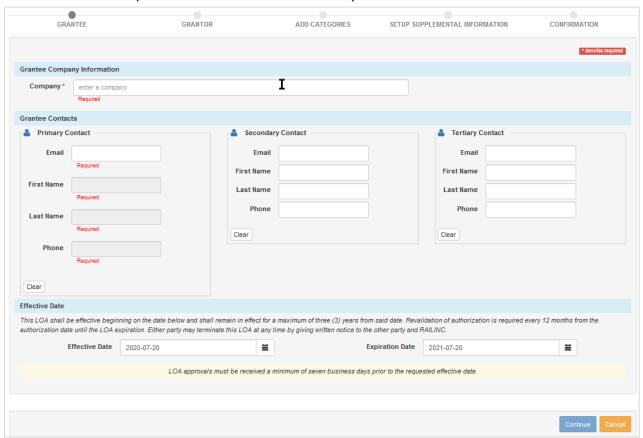


Exhibit 17. Create LOA (Grantee tab when Grantor is selected)



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Creating an LOA

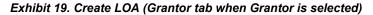
4. Complete all the required input fields. Enter a **Primary Contact**. A **Primary Contact** is mandatory and the associated email address cannot be a distribution list. It must be a specific individual. The **Secondary** and **Tertiary Contact** inputs are optional, but be aware that all contacts listed on the LOA have the ability to manage the LOA within the application. All contacts listed must be associated with the Grantee company.

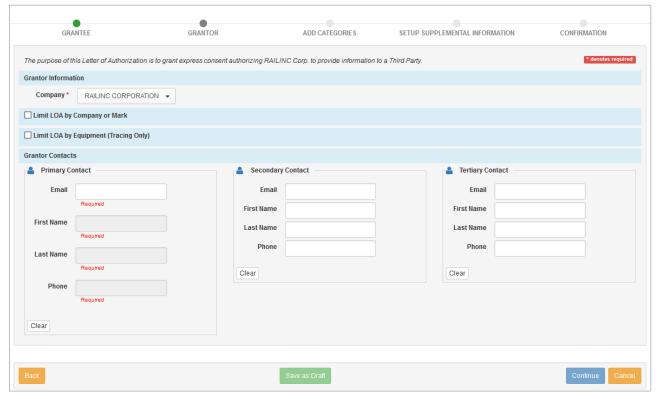
- 5. If completing the LOA as a Grantor: Specify an Effective and Expiration Date. The Effective Date cannot be a date in the past. The LOA shall remain in effect for a maximum of three (3) years from the specified date. Revalidation of authorization is required every 12 months from the authorization date until the LOA expiration. Either party may terminate this LOA at any time by giving written notice to the other party and Railinc.
- 6. When ready, select **Continue or the Grantor tab indicator at the top of the page**. The Create LOA (Grantor tab) is displayed (<u>Exhibit 18</u>) when <u>Grantee</u> was initially selected. The Create LOA (Grantor tab) is displayed (<u>Exhibit 19</u>) when <u>Grantor</u> was initially selected.

GRANTEE GRANTOR CONFIRMATION ADD CATEGORIES SETUP SUPPLEMENTAL INFORMATION Grantor Company Information Company * enter a company **Grantor Contacts** Primary Contact Secondary Contact Tertiary Contact Email First Name First Name First Name Phone Phone Last Name Clear Clear Clear Effective Date This LOA shall be effective beginning on the date below and shall remain in effect for a maximum of three (3) years from said date. Revalidation of authorization is required every 12 months from the authorization date until the LOA expiration. Either party may terminate this LOA at any time by giving written notice to the other party and RAILINC. **Effective Date** 2020-07-20 **Expiration Date** LOA approvals must be received a minimum of seven business days prior to the requested effective date

Exhibit 18. Create LOA (Grantor tab when Grantee is selected)

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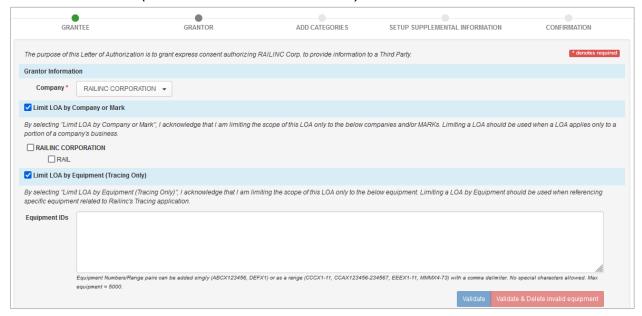




- 7. Complete the required input fields. A **Primary Contact** is mandatory and the associated email address cannot be a distribution list. It must be a specific individual. The **Secondary** and **Tertiary Contact** inputs are optional, but be aware that all contacts listed on an LOA have the ability to approve/reject the LOA. All contacts listed must also be associated with the Grantor company.
- 8. **Limit LOA by Company or Mark**: This option is only available for Tracing LOAs, no other categories. In Tracing LOAs, enter the Company field for this option to appear. To limit the scope of the LOA, click the checkbox to see all available marks including the parent, child and holding children and their marks. Click to select the appropriate marks. Typically, limits are made by company/mark or equipment, but on occasion it may be appropriate to use both.

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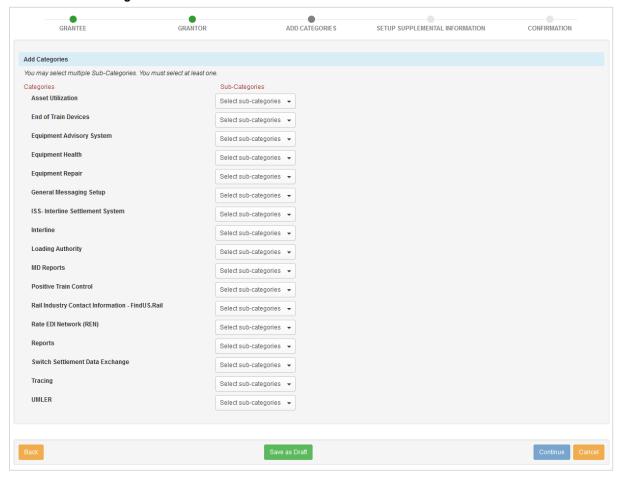
Exhibit 20. Create LOA (Grantor tab with Limit LOA Selected)



- 9. Limit LOA by Equipment (Tracing Only): Enter the Company field for this option to appear. To limit the scope of the LOA, enter the appropriate equipment ids individually or in a range. Once equipment id's are entered, click Validate or Validate & Delete invalid equipment. Valid equipment is equipment that is registered in Umler for the selected company. Validate provides a message of the outcome at the top of the screen and Validate & Delete removes ids that are not found in Umler. Typically, limits are made by company/mark or equipment, but on occasion it may be appropriate to use both.
- 10. If completing the LOA as a Grantee: Specify an Effective and Expiration Date. The Effective Date cannot be a date in the past. The LOA shall be effective beginning on the date below and shall remain in effect for a maximum of three (3) years from the specified date. Revalidation of authorization is required every 12 months from the authorization date until the LOA expiration. Either party may terminate this LOA at any time by giving written notice to the other party and Railinc.
- 11. When ready, select **Continue** or the **Add Categories** tab at the top of the page. The Create LOA (Add Categories) is displayed (Exhibit 21) with all categories collapsed.

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Exhibit 21. Add Categories

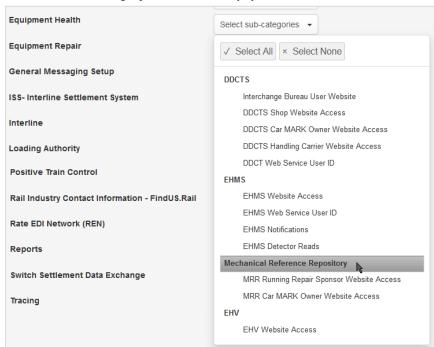


12. Use the sub-category drop-down next to the desired category to display its details. <u>Exhibit 22</u> shows an example of an expanded category for **Equipment Health**.

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Creating an LOA Creating an LOA

Exhibit 22. Sub-Category Selection for Equipment Health



13. Select all the appropriate subcategories associated with the LOA. Exhibit 23 shows all categories and entries expanded. The individual entries are subject to change. See Appendix A—Category Descriptions for details.

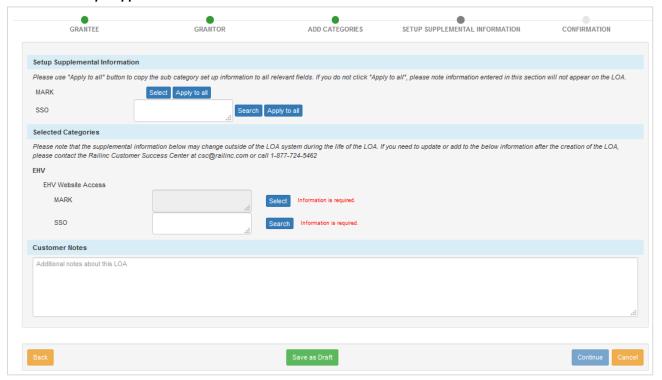
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Exhibit 23. Categories and Subcategories (subject to change)

ASSET UTILIZATION	RAIL INDUSTRY CONTACT INFORMATION - FINDUS.RAIL
Car Accounting Self Service (CASS)	Rail Industry Contact Information – FindUs.Rail
Car Accounting Self Service Query	FindUs.Rail Website Access
CASS LAM Creation	TRACING
Car Hire Data Exchange Car Hire Data Exchange (CHDX) Send	Tracing Car Location Message (CLM)
Car Hire Data Exchange (CHDX) Seriel Car Hire Data Exchange (CHDX) Receive	Waybill(417)
Car Hire Liability File	Hazmat Waybill
Car Hire Liability File (CHLF) Payables and Receivables	UMLER
Car Hire Liability File (CHLF) Receivables	UMLER
Car Hire Liability File (CHLF) Payables	Equipment Registry Website Access
Car Hire Accounting Rate Master	Web Services
Car Hire Accounting Rate Master (CHARM) Receivables	Component Registry Website Access
Car Hire Accounting Rate Master (CHARM) Payables	TRAIN II Equipment Updates
Depescription Bid & Offer	EQUIPMENT HEALTH
Depre Market Reports	EHMS
Deprescription Bid and Offer System Receivables	EHMS Notifications
Deprescription Bid and Offer System Payables	EHMS Website Access
Transfer of Liability	EHV Website Access
TRAIN26	DDCTS
TRAIN28 1-3	Interchange Bureau User Website
TRAIN28 6-8	DDCT Web Service User Id
TRAIN28 CPY10	DDCTS Shop Website Access
TRAIN28 CPY20	DDCTS Car Owner Website Access
TRAIN28 CPY30	DDCTS Handling Carrier Website Access
TRAIN29	EHMS/Repair Service
LCS CIMADNES	EHMS Web Service User Id
SWADM52 TRAIN61	Mechanical Reference Repository MRR Car MARK Owner Website Access
TRAIN62	MRR Running Repair Sponsor Website Access
TRAIN63	GENERAL MESSAGE SETUP
TRAIN69ALL 10	TRAIN Messaging
TRAIN69ALL 20	TRAIN58
TRAIN69ALL 30	EDACK51
TRAIN69ALL 40	Flip Flop Table
TRAIN69ALL 50	TRAIN50
TR69CHG 10	TRAIN51
TR69CHG 20	TRAIN53
TR69CHG 30	Forward & Store
TR69CHG 40	Waybill Submissions and Receipt (SW417 or SWAYB)
TR69CHG 50	General Messaging
TR69HOM 10	Message Switching
TR69HOM 20	ISS - INTERLINE SETTLEMENT SYSTEM
TR69HOM 30	ISS – Interline Settlement System
TR69HOM 40	Interline Settlement System
TR69HOM 50	EQUIPMENT ADVISORY SYSTEM
TR69ONH	Report Inspections via Web Services
Tank Car Mileage Equalization	Equipment Advisory Website Access LOADING AUTHORITY
Tank Car Mileage Equalization Invoices	
Tank Car Mileage Equalization Reports RATE EDI NETWORK (REN)	Loading Authority (OT-57) Loading Authority (OT-57) – Railroad User
Rate EDI Network (REN)	Loading Authority (OT-57) – Railload Osei Loading Authority (OT-57) – Fleet Manager
Rate EDI Network (REN) Access	Loading Authority (OT-57) – Fleet Manager Loading Authority (OT-57) – Equipment Owner
REN Web	MD REPORTS
EQUIPMENT REPAIR	MD-11
Car Repair Billing Data Exchange	MD-11 Private Car Owner
Submit and Receive	MD-11 Manufacturer/Reconditioner
Receive Data Only	MD-115
Submit Data Only	MD-115 Manufacturer
Billing Repair Card	SWITCH SETTLEMENT DATA EXCHANGE
Billing Repair Card	Switch Settlement Data Exchange
	SSDX Send
	SSDX Receive

14. When ready, select **Continue** or the **Setup Supplemental Information** tab at the top of the page. The Setup Supplemental Information is displayed (<u>Exhibit 24</u>).

Exhibit 24. Setup Supplemental Information Tab



- 15. At the top of the page, the **Setup Supplemental Information** section allows you to select/add additional information related to the setup of the selected categories. This information varies by category, but can include marks, SSO IDs, agent marks, tracing options, etc. Enter or look up **Marks** and **SSO** IDs which can then be subsequently applied to all the categories selected on the previous step.
 - a. When the **Select** button for **Mark** is selected, the **Marks Selection** look up is displayed (Exhibit 25) allowing you to choose available marks. Selecting **Apply to All** applies all available marks.

Exhibit 25. Marks Selection Look Up



b. When the **Search** button for **SSO** is selected, the **Users Selection** look up is displayed (<u>Exhibit 26</u>) allowing you to search for SSO IDs. The drop-down field on the look up allows you to search by email, user id, first or last name.

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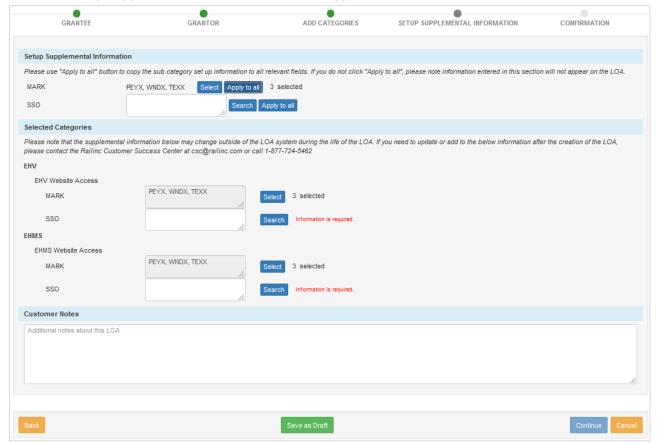
Creating an LOA

Exhibit 26. Users Selection Look Up



16. If you wanted to apply a found or entered Mark or SSO ID to all categories selected on the previous step, select the **Apply to All** button that corresponds with either Mark or SSO ID. Exhibit 27 demonstrates the **Apply to All** feature for a found Mark.

Exhibit 27. Setup Supplemental Information With Marks Applied to All

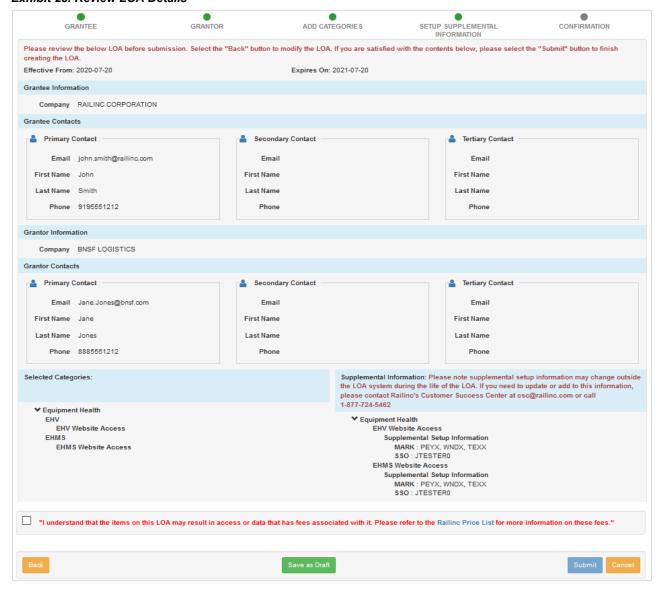


- 17. Use the optional **Customer Notes** field to include any notes that are relevant to assist with the set up of the LOA.
- 18. Once relevant details are assigned to each selected category, select **Continue**.
- 19. Review the LOA for accuracy and use the **Back** button (bottom left) or the LOA tabs at the top to update information as needed.

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Creating an LOA Creating an LOA

Exhibit 28. Review LOA Details

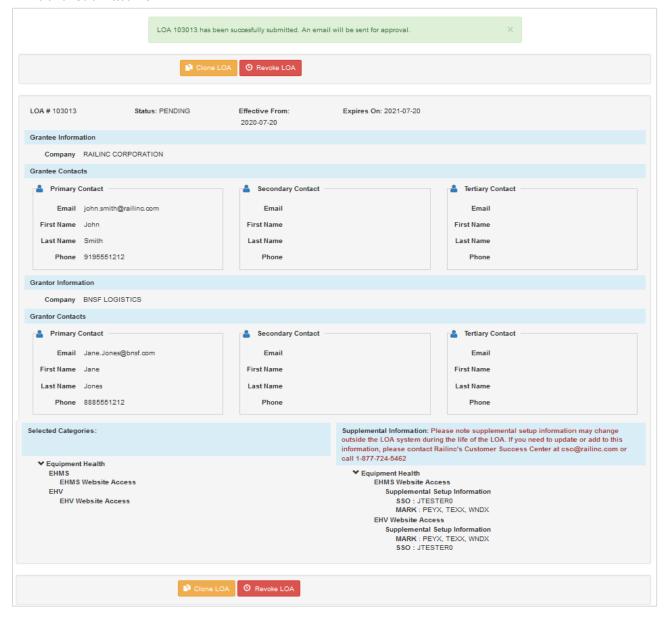


20. You have the option to save the LOA as Draft. When you're ready to submit the LOA, select the checkbox to agree to the statement at the bottom, and select **Submit**. A message appears at the top of the page stating that the LOA has been submitted (Exhibit 29). An automatic email is sent to the involved parties for approval and notification of the LOA submission.

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Creating an LOA Creating an LOA

Exhibit 29. Submitted LOA



21. As needed, select **Clone LOA** to create a new LOA that replicates elements of the one displayed (see <u>Cloning LOAs</u>) or **Revoke LOA** to revoke a (pending or approved) LOA (see <u>Revoking LOAs</u>).

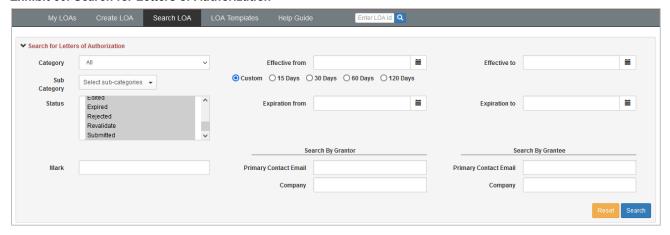
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Search LOA Creating an LOA

Search LOA

When the user selects **Search LOA** from the menu, the **Search for Letters of Authorization** page is displayed (Exhibit 30).

Exhibit 30. Search for Letters of Authorization



Search criteria include:

- Category: Show LOAs for the selected Category only (single selection drop-down). Default is All.
- **Sub-Category**: Show LOAs that include the selected Sub Category. A Category must be chosen before a Sub Category can be selected.
- Effective From/To dates: Period when the LOA became effective. When one date is entered, the other field defaults to the same date. Adjust period as necessary. Default is blank.
- Expiration From/To dates: Period when the LOAs expire. When one date is entered, the other field defaults to the same date. Adjust period as necessary. Default is blank.
 - You can search an LOA by expiration date. Select Custom to customize the date range or select 15 Days, 30 Days, 60 Days or 120 Days to view LOAs that will expire within the selected period of time.
- Status: Choose a value from the drop-down. Valid values include:
 - 2nd Party Approved
 - 2nd Party Rejected
 - Approved
 - Canceled
 - Cancellation Requested
 - Draft
 - o Edited
 - Expired
 - Rejected
 - Revalidate
 - o Submitted
- Mark: The Mark for either the Grantor or the Grantee.
- Search By Grantor: Search by the grantor's primary email address and/or company name.

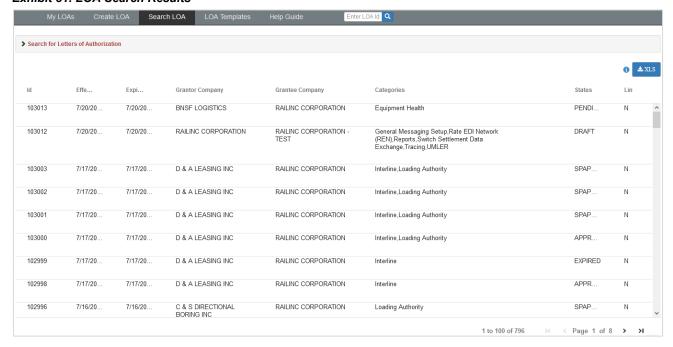
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- Search By Grantee: Search by the grantee's primary email address and/or company name.
- Reset clears the criteria. When criteria have been set, select Search to view the results.

Viewing Search Results

The Search Results table has several controls for navigation.

Exhibit 31. LOA Search Results



When viewing search results:

- Use the left and right arrows to page through multiple pages of search results in the bottom right of the page.
- LOA provides the number of search results and the number of records you are currently viewing in the bottom right of the page.
- Select the row of a listed LOA ID to view the details of the LOA and to perform possible actions (Exhibit 29 is an example).

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Viewing Documents

Existing LOAs can have documents attached. To view the document attached to an LOA:

1. Select the icon link in the PDF column of the row. The document is displayed in a new browser window.

Exhibit 32. Attached PDF Document Window



- 2. To print the document, select the Acrobat print icon (or press Ctrl + P), and send to local printer.
- 3. When finished viewing the document, close the browser window.

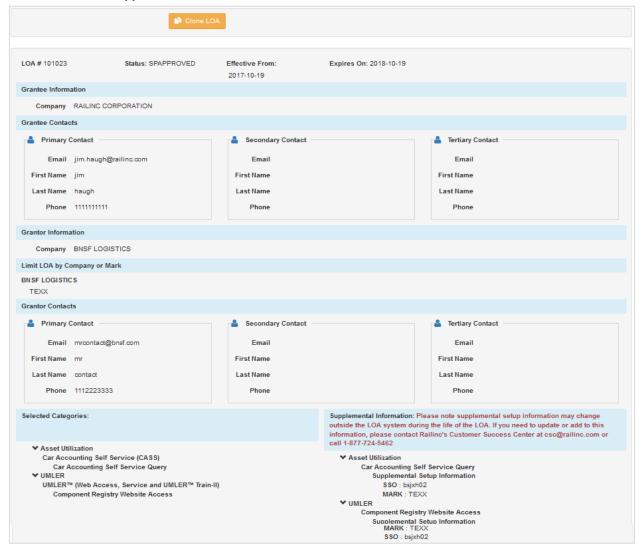
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Viewing Approved LOAs

Additional action buttons are available for displayed LOAs in **Approved** status. Approved LOAs can be viewed as a PDF from the My LOAs page.

1. Select the row of a listed LOA ID with **Approved** status on the **Search Results** page to open the View LOA panel.

Exhibit 33. View of Approved LOA with Limit



2. Choose an action as shown below:

Clone LOA	Creates a clone of the displayed LOA. Refer to Cloning LOAs.
Revoke LOA	Cancels the implemented LOA (reason text must be added). Refer to Revoking LOAs.

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Managing LOAs

Approving/Rejecting LOAs

Once an LOA has been submitted, it must then be reviewed and either approved or rejected by the Grantor and Railinc. The Grantor receives an email notification when the LOA request is submitted for review. Selecting the link in the email opens a browser page where the Grantor can view the LOA. At the bottom, a signature box is provided to affirm that the recipient is authorized to sign on behalf of the Grantor and consents to the legally binding terms and conditions of the LOA. The Grantor can sign inside the box and then select to approve or decline the LOA.

Grantors with access to the Letter of Authorization application can approve or reject the LOA within the application.

Exhibit 34. LOA Pending Approval



When a **Renewed** LOA is created and submitted from an **Approved** LOA, the original Approved LOA can no longer be edited, and when the Renewed LOA is approved, the original Approved LOA automatically expires (and can no longer be edited). See <u>Renewing LOAs</u>.

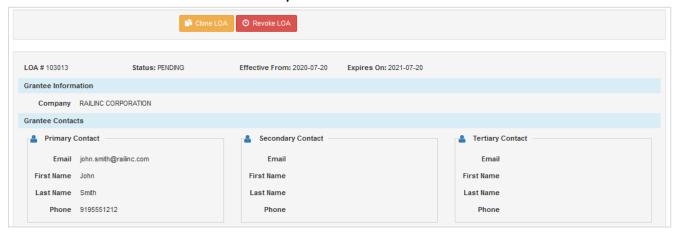
Revoking LOAs

When an LOA is either pending or approved, it can be revoked. To revoke an LOA:

- 1. Conduct a search for the LOA to be revoked. See <u>Search LOA</u> for instructions. Approved LOAs can also be accessed from the **Approved** tab on the My LOAs page and pending LOAs can be accessed from the **Submitted** tab (see My LOAs).
- 2. From the displayed results, select the row of a pending or approved LOA. The View LOA page is displayed (Exhibit 35).

Managing LOAs Revoking LOAs

Exhibit 35. View of LOA with Clone and Revoke options



3. Select the **Revoke LOA** button. A message appears stating that the LOA has been revoked. An email is sent to the involved parties.

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Managing LOAs Editing LOAs

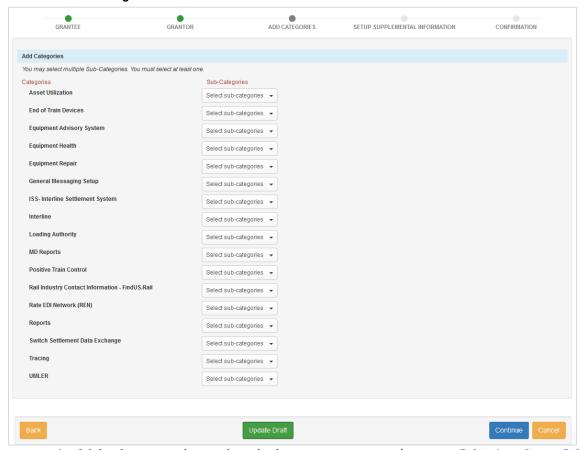
Editing LOAs

To edit an LOA:

1. Conduct a search for the LOA to be edited. See <u>Search LOA</u> for instructions. LOAs can also be accessed from the tabs on the My LOAs page (see <u>My LOAs</u>).

- 2. Select the row of a displayed LOA to be edited. The View LOA page is displayed.
- 3. Select the **Edit LOA** button.

Exhibit 36. Edit Categories



- 4. Make the appropriate updates in the same way as creating a new LOA (see Create LOA).
- 5. Click **Continue** to continue through each page.

Exhibit 37. Update Draft or Submit



6. Update Draft or when ready to submit the LOA, select the checkbox to agree to the statement at the bottom, and select **Submit**. A message appears at the top of the page stating that the LOA has been submitted. An automatic email is sent to the involved parties as a notification of the LOA revisions.

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Managing LOAs Cloning LOAs

Cloning LOAs

The LOA application allows you to clone existing LOAs. This is helpful and saves time if characteristics in an existing LOA are similar to what is needed in a new LOA.

To clone an existing LOA:

- 1. Conduct a search for the LOA to be cloned. See <u>Search LOA</u> for instructions. LOAs can also be accessed from the tabs on the My LOAs page (see <u>My LOAs</u>).
- 4. Select the row of an LOA ID of the LOA to be cloned. The View LOA page is displayed (Exhibit 35).
- 2. Select Clone LOA. The LOA fields open for modification.
- 3. Complete the cloned LOA in the same way as creating a new LOA (see Create LOA).

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Managing LOAs Revalidating LOAs

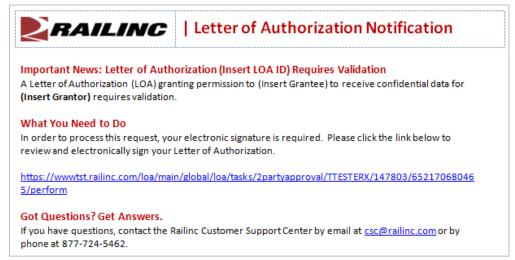
Revalidating LOAs

LOAs are by default good for three years; however, after each one-year period (and after at least 365 days), the LOA must be revalidated by the Grantor to continue for the full three years. The system sends the Grantor a notice to revalidate the LOA AT 45, 30, 14, 7 and 1 day(s) prior to the revalidation date.

Upon receipt of a system e-mail requiring validation of an LOA:

1. When an LOA needs to be revalidated, an email is sent to the Grantor (Exhibit 38).

Exhibit 38. Revalidation E-Mail to Grantor with Application Link



2. Select the link in the email in order to initiate the revalidation process.

See <u>Renewing LOAs</u> to learn how to renew a Revalidate LOA. When a **Renewed** LOA is created and submitted from a Revalidate LOA, the original Revalidate LOA can no longer be edited, and when the Renewed LOA is approved, the original Revalidate LOA automatically expires (and can no longer be edited). See <u>Renewing LOAs</u>.

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Managing LOAs Expiring LOAs

Expiring LOAs

When LOAs near their expiration date, the system sends the Grantee an email to submit a new LOA at 45, 30, 14, 7 and 1 day(s) prior to the expiration date. If the Grantee and Grantor are no longer doing business with each other, these emails can be ignored. However, if the relationship continues past the LOA expiration date, a new LOA must be submitted within 15 days of the expiration date of the prior LOA to prevent access from being removed.

Once an LOA expires, it can no longer be edited, but expired LOAs can be renewed. See Renewing LOAs to learn how to renew an expired LOA.

Upon request, Railinc has the ability to stop LOA expiration emails from being sent out by contacting the Railinc Customer Success Center by email at csc@railinc.com or by phone at (877) 724-5462.

Renewing LOAs

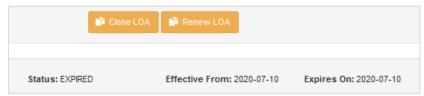
When an LOA has expired, the LOA application provides a way to automatically copy and replace an existing LOA with the status of **Expired**, **Revalidate** and **Approved** using the renew option. A renewed LOA is a replacement of the original LOA. This means that the renewed LOA will be given a new **LOA ID** and certain fields cannot be changed including **Grantee**, **Grantor** and **Categories**. The **Effective Date** can change and cannot be in the past. If these are fields that you want to update, consider using the Clone option instead (see <u>Cloning LOAs</u>).

Once a renewed LOA is submitted, the original LOA can no longer be updated. When the renewed LOA is approved, the original LOA automatically expires (see Expiring LOAs).

To use the renew option:

1. Open an expired, revalidate or approved LOA. At the top of the LOA is the option to **Clone** or **Renew** an LOA.

Exhibit 39. Renew LOA Button



2. Click the **Renew LOA** button.

In some cases, an LOA can't be renewed because it contains invalid data. When this happens, you'll see a red message at the top of the LOA after clicking the **Renew LOA** button. Some of the reasons for invalid data include Grantee or Grantor information is not up-to-date, mark hierarchy has changed, equipment is invalid and/or category has changed.

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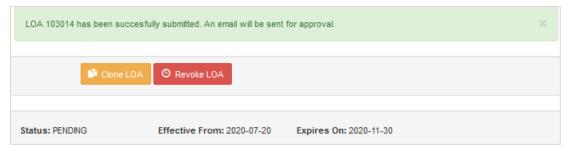
Managing LOAs Renewing LOAs

3. In a renewed LOA, the **Grantee Information** cannot be updated. The **Grantee**Contacts can be edited; make any appropriate changes. If there are no errors, click

Continue.

- 4. The **Grantor Information** cannot be updated. The **Grantor Contacts** and **Effective/Expiration Dates** can be edited; make any appropriate changes. Dates cannot be in the past. Click **Continue**.
- 5. **Selected Categories** cannot be updated. When you're ready to submit the LOA, select the checkbox to agree to the statement at the bottom, and select **Submit** (or **Back** to make changes to the dates or contacts or **Cancel** to cancel the LOA).
- 6. When the LOA is successfully submitted, a green message appears at the top with the number of the (new) LOA. The LOA goes through the same approval process and when the renewal has been successfully approved by the other party and Railinc, the original (revalidate or approved) LOA automatically expires.

Exhibit 40. LOA Submitted



7. Upon approval, you'll receive an email that the renewed LOA is a replacement for the original LOA.

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Managing LOAs Renewing LOAs

Exhibit 41. LOA Email Notification



Important News: Letter of Authorization 101327 Has Been Approved

Letter of Authorization 101327 granting RAILINC CORPORATION permission to receive confidential data for AAR has been approved by Railinc. The LOA agreement was approved on 2018-03-05 16:00:42.0 and will expire on 2019-03-05 15:55:12.0. Please note that LOA 101327 is a renewal of LOA 101326. LOA 101326 has automatically expired, allowing LOA 101327 to replace it.

What You Need to Do

Please review the details below:

RAILINC CORPORATION has permission to receive the following data:

· Tracing:Car Location Message (CLM)

Railinc will direct communications to the Grantor listed below:

Grantor Contact : First Name Last Name

Grantor Contact Phone: 5555555555

Grantor Contact Email: test@railinc.com

Please note that if changes are required to the information above, you may contact the Railinc Customer Success Center to update Grantor contact details.

Please allow 5 business days for implementation.

Got Questions? Get Answers.

If this request has been made without your consent or you have questions, please contact the Railinc Customer Success Center by email at csc@railinc.com or by phone at 877-724-5462.

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LOA Templates Renewing LOAs

LOA Templates

The LOA application allows you to create templates. These are helpful and save time if characteristics are similar for multiple LOAs. Select the **LOA Templates** menu item and the LOA Templates page is displayed (Exhibit 42).

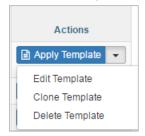
Exhibit 42. LOA Templates



Here is an overview of actions possible from this page:

- <u>View Template</u>: Select the hyperlinked name of a listed LOA template to view its details. The other actions described here are also available once an individual LOA is displayed.
- Add LOA Template: Select the Add LOA Template button in the top left to start the process of adding a new template.

Exhibit 43. Template Actions



- Other actions are available through the **Apply Template** button and drop-down list in the **Actions** column:
 - Apply Template: This button allows you to apply a template towards the creation
 of an LOA. This means that most of the fields in the LOA will be pre-populated
 with the template inputs.
 - Edit Template: This selection in the drop-down list allows you to make edits to the existing template.
 - Clone Template: This selection in the drop-down list allows you to create a copy of the existing template.
 - Delete Template: This selection in the drop-down list allows you to delete the corresponding template.

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LOA Templates View Template

View Template

To view the details of an existing template:

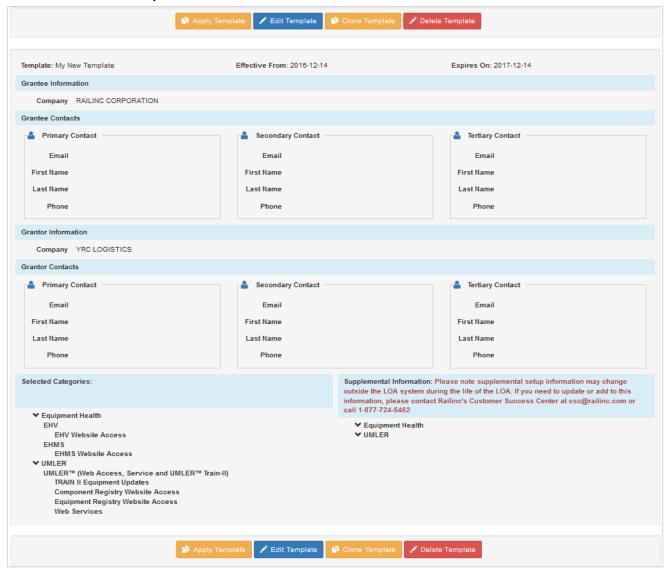
- 1. Select the **LOA Templates** menu item. The LOA Templates page is displayed (Exhibit 42).
- 2. Select the template name hyperlink of the template that you want to view.

Exhibit 44. Template Name Hyperlink (to view an LOA template)



3. Once the template name is selected, the **View LOA Template** page is displayed (Exhibit 45).

Exhibit 45. View LOA Template



4. As needed, perform one of the available actions:

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LOA Templates Add LOA Template

a. Apply Template: Select this button to have the displayed template applied to an LOA (see <u>Apply Template</u>).

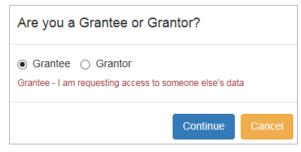
- b. **Edit Template:** Select this button to make changes to the displayed template (see <u>Edit Template</u>).
- c. **Clone Template:** Select this button to initiate the process of creating a copy of the displayed template (see <u>Clone Template</u>).
- d. **Delete Template:** Select this button to delete the displayed template. A confirmation message appears asking you to confirm your decision to delete the displayed template. Select **Yes** to proceed with deleting the displayed LOA.

Add LOA Template

To create a new template:

- 1. Select the **LOA Templates** menu item. The LOA Templates page is displayed (Exhibit 42).
- 2. Select the **Add LOA Template** button (top left). The **Are you a Grantee or Grantor** pop-up is displayed (Exhibit 465).

Exhibit 46. Grantee or Grantor Popup (for LOA Templates)



- 3. Follow the steps in <u>Creating an LOA</u> starting at step 3.
- 4. At the end of the process, select **Save Template**. The LOA Templates page (<u>Exhibit 42</u>) is redisplayed with the new template added.

Apply Template

Note: Templates can be applied as a first step in the regular LOA creation process. This requires selecting the **Use Template** checkbox in the Grantee/Grantor pop-up during the first step of the create LOA process. See <u>Create LOA</u> and <u>Exhibit 13</u> for details.

To apply a template from the LOA Templates page:

- 1. Select the **LOA Templates** menu item. The LOA Templates page is displayed (Exhibit 42).
- 2. Select the **Apply Template** button (<u>Exhibit 47</u>) that appears in the **Actions** column in the row that most closely matches the LOA.

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LOA Templates Edit Template

Exhibit 47. Apply Template Button



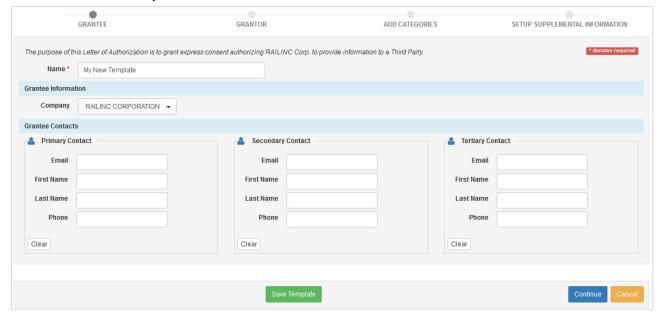
- 3. Once **Apply Template** has been selected the Create LOA process is initiated with the fields from the template pre-filled.
- 4. Complete the process in the same way as a new LOA (see <u>Creating an LOA</u>).

Edit Template

To edit an existing LOA template:

- 1. Select the **LOA Templates** menu item. The LOA Templates page is displayed (Exhibit 42).
- 2. Select the **Edit Template** option from the drop-down list next to the Apply Template button in the **Actions** column (<u>Exhibit 43</u>) for the listed LOA template that you want to edit. The LOA Template opens allowing you to make updates to the input fields (<u>Exhibit 48</u>).

Exhibit 48. Edit LOA Template



- 3. Make any needed updates. Navigate to other sections of the template by using the **Continue** button. As needed, move back to previous displayed sections of the LOA by using the **Back** button.
- 4. When finished making updates, select the **Save Template** button to save the revised template.

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LOA Templates Clone Template

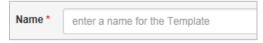
Clone Template

To clone (copy) an existing LOA template:

1. Select the LOA Templates menu item. The LOA Templates page is displayed (Exhibit 42).

2. Select the Clone Template option from the drop-down list next to the Apply Template button in the Actions column (Exhibit 43) for the listed LOA template that you want to clone. The LOA Template opens carrying over the input fields from the selected template allowing you to make updates to the input fields. Entering the LOA Template Name Field is mandatory (Exhibit 49). The cloned LOA must have a new, unique name.

Exhibit 49. LOA Template Name Field



3. Complete all input fields and select **Save Template** to save the cloned template.

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Appendix A—Category Descriptions

SubCategory	Description or Usage	
ASSET UTILIZATION		
Car Accounting Self	Car Accounting Self Service Query: This access allows users to query events in the	
Service (CASS)	Car Accounting Self Service System. An SSO ID is required for this access.	
	CASS LAM Creation: This access allows for the creation of Liability Acceptance	
	Messages only. An SSO ID is required for this access.	
Car Hire Data	Car Hire Data Exchange (CHDX) Send: Must be received prior to the scheduled	
Exchange (CHDX)	monthly run. Requires 5 business days for setup. CHDX supports the periodic (post-	
	operation) exchange of information to clarify payables and receivables. This is a	
	monthly exchange of time and mileage payment information. This access is only for	
	Railroad Marks.	
	Car Hire Data Exchange (CHDX) Receive: Must be received prior to the scheduled	
	monthly run. Requires 5 business days for setup. CHDX supports the periodic (post-	
	operation) exchange of information to clarify payables and receivables. This is a	
	monthly exchange of time and mileage payment information. This access is for	
	Railroad and Private Marks.	
Car Hire Liability File	Car Hire Liability File (CHLF) Payables and Receivables: This access is for	
(CHLF)	CHLF participants only.	
	Car Hire Liability File (CHLF) Receivables: This access is for CHLF participants	
	only.	
	Car Hire Liability File (CHLF) Payables: This access is for CHLF participants	
	only.	
Car Hire Accounting	Car Hire Accounting Rate Master (CHARM) Receivables: Must be received prior	
Rate Master	to the 1st of each month. Requires 5 business days for setup CHARM helps users	
	manage and understand the costs of rail car use and repair. CHARM is the official	
	source of time and mileage rates on freight cars.	
	Car Hire Accounting Rate Master (CHARM) Payables: Must be received prior to	
	the 1st of each month. Requires 5 business days for setup CHARM helps users	
	manage and understand the costs of rail car use and repair. CHARM is the official	
Deposition Bid 9	source of time and mileage rates on freight cars.	
Depescription Bid & Offer	Depre Market Reports: The Depre Market Reports application allows users to run <i>billable</i> reports designed to provide information on car hire rates paid in predefined or	
Offer		
	user-supplied rate ranges. An SSO ID is required for this access.	
	Deprescription Bid and Offer System Receivables: Process used by railroads to	
	negotiate car hire rates for the use of equipment.	
	Deprescription Bid and Offer System Payables: Process used by railroads to negotiate car hire rates for the use of equipment.	
	negotiate car fine rates for the use of equipment.	

SubCategory	Description or Usage
Transfer of Liability	TRAIN26: A TRAIN26 message is sent to the Delinquent Carrier when Railinc
	receives a TRAIN08/10 report type 82 message from the Holding Road indicating a
	request for Car Hire Rule 15 Transfer of Liability (TOL).
	TRAIN28 1-3 (Rule 4/5 TOL): A TRAIN28 Message (Option 1/2/3) will be sent to
	the Equipment Owner, Switch Carrier and to the indicated Responsible Road once a
	requested Rule 5 TOL is posted to the Event Repository. A TRAIN 28 Message
	(Option 1/2/3) will be sent for Rule 4 TOL on the 21st of every month.
	Option 1 - Rule 4/5 To-Road (Responsible Road)
	Option 2 - Rule 4/5 Owner Cars (Equipment Owner)
Option 3 - Rule 4/5 From Road (Switch Carrier) TRAIN28 6-8 (Rule 15 TOL): A TRAIN28 Message (Option 6/7/8) will be	
	Carrier accepts the Rule 15 TOL or if the Delinquent Carrier fails to respond within
the allowed timeframe.	
	Option 6 - Rule 15 To Road (Delinquent Carrier)
	Option 7 - Rule 15 Owner cars (Equipment Owner)
	Option 8 - Rule 15 From Road (Holding Road)
	TRAIN28 CPY10/20/30: If a carrier is setup to receive their own TRAIN28
	messages, a copy of the TRAIN28 can be set up to send to an additional receiver.
	Option 10 - Copy of TRAIN28 Option 2/7 (Copy sent if Owner has authorized)
	Option 20 - Copy of TRAIN28 Option 1/6 (Copy sent if To-Road has authorized)
	Option 30 - Copy of TRAIN28 Option 3/8 (Copy sent if From-Road has authorized)
	TRAIN29: The Delinquent Carrier may respond with a TRAIN10/08 report type 89
	message indicating denial of the Rule 15 TOL. If so, the TOL will not be posted to the
	Event Repository and a TRAIN29 message will be sent to the Holding Road
	indicating the denial of the TOL. Car Hire responsibility remains with the Holding
	Carrier until actual interchange is accomplished Inbound

SubCategory	Description or Usage
LCS	SWADM52: LCS message which will have the summary (count) of the all the LCS
	messages sent out for each Mark
	TRAIN61: Reports sent to the assignee of a reporting mark or an appointed agent
	when Interchange delivery or receipt does not involve the assignee, the reporting time
	limit of 120 hours has expired, or when additional conditions are met. The TRAIN61
	format contains a Group Level record for each interchange followed by Detail Level
	records for each equipment unit that was involved in the interchange.
	TRAIN62: Reports sent to the assignee of a reporting mark or appointed agent when
	the Interchange delivery or receipt does not involve the assignee, the reporting time
	limit of 120 hours has expired, or when additional conditions are met. The TRAIN62
	format contains a separate Group Level record for each equipment unit and no Detail
	Level records.
	TRAIN63: A Copy of the TRAIN62 message that can be sent to the lessee when the
	interchange does not involve the lessee.
	TRAIN69ALL: Receive all messages from LCS for chosen option number. This
	message provides every official interchange that defines liability for the subscribing
	rail carrier, including "forced" or "gapped" interchanges.
	Option 10 - All equipment
	Option 20 - Railroad Owned
	Option 30 - Private Equipment
	Option 40 - Trailers
	Option 50 - Containers
	TR69CHG: Receive only changes by LCS for chosen option number. This message
	provides the official interchange records not reported by the subscribing carrier,
	including "gapped" interchanges and interchanges marked as illogical or inactive by
	LCS
	Option 10 - All equipment
	Option 20 - Railroad Owned
	Option 30 - Private Equipment
	Option 40 - Trailers
	Option 50 - Containers
	TR69HOM: Receive only interchanges reported on the home road.
	Option 10 - All equipment
	Option 20 - Railroad Owned
	Option 30 - Private Equipment
	Option 40 - Trailers
	Option 50 - Containers
	TR69ONH: The Responsible Road can receive a report on the 6 th of every month
	showing the cars that are listed On Hand at the end of the previous month.
Tank Car Mileage	Tank Car Mileage Equalization Invoices: Tank Car Mileage Equalization Invoices
Equalization	Tank Car Mileage Equalization Reports: Tariff RIC-6007 Item 187, Mileage
	Allowance on Cars of Private Ownership
	RATE EDI NETWORK (REN)
Rate EDI Network	Rate EDI Network (REN) Access
(REN)	REN Web
,	

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SubCatagory	Description or Heads	
SubCategory	Description or Usage EQUIPMENT REPAIR	
Car Pancir Billing		
Car Repair Billing	Submit and Receive: This is an Agent mark that is authorized to Submit and Receive on behalf of Road marks	
Data Exchange	Receive Data Only: This is an Agent mark that is authorized to Receive on behalf of	
	Road marks	
	Submit Data Only: This is an Agent mark that is authorized to submit on behalf of	
	Road marks	
Billing Repair Card	Billing Repair Card	
grapan cara	Bining Reputi Cura	
RAIL INDUSTRY CONTACT INFORMATION - FINDUS.RAIL		
Rail Industry Contact	Rail Industry Contact Information – FindUs.Rail: FindUs.Rail Website Access	
Information –	Rail Industry Contact Information - Find Os.Rail. Find Os.Rail Website Access	
FindUs.Rail		
i massixan		
	TRACING	
Tuesing		
Tracing	Car Location Message (CLM): Taken from events reported to Railinc by railroads	
	throughout North America, these messages help shippers, consignees, equipment owners, lessees, and logistics firms track and manage their equipment on the rail.	
	Waybill (417): Used to provide the rail carrier with detailed movement instructions	
	pertinent to a rail carrier shipment and is used by all Class I rail carriers in the United	
	States and Canada.	
	Hazmat Waybill	
	UMLER	
UMLER	Equipment Registry Website Access	
	Web Services	
	Component Registry Website Access	
	TRAIN II Equipment Updates	
	EQUIPMENT HEALTH	
EHMS	EHMS Notifications: EHMS Notifications/Subscriptions option allows subscribers to	
	receive data related to open and closed alerts. This is utilized mostly by customer	
	systems and is a flat file format. Refer to Railinc's Price List for additional fees	
	associated with this service option.	
	EHMS Website Access: EHMS website access to view the condition of railroad	
	equipment pertaining to open and closed alerts from detector information.	
DDCTS	Interchange Bureau User Website	
	DDCT Web Service User Id: DDCT webservices utilizes XML schemas to send	
	requests and receive DDCT related data to participating users. This is a system to	
	system communication method. Refer to Railinc's Price List for additional fees	
	associated with this service option.	
	DDCTS Shop Website Access: DDCT website access that allows Shop to view cars	
	expected at shop, report repairs and view repair history for damaged and defective	
	cars per AAR Interchange Rules. DDCTS Car Owner Website Access: DDCT website access that allows Car Mark	
	Owner (CMO) to provide disposition, report repairs or complete Settlement Value	
	Worksheet for damaged and defective cars per AAR Interchange Rules	
	DDCTS Handling Carrier Website Access: DDCT website access that allows	
	railroads, car owners and repair shops to track, identify and report repairs for damaged	
	and defective cars per AAR Interchange Rules	
EHMS/Repair Service	EHMS Web Service User Id	
	THE THE PERSON OF THE PERSON O	

SubCategory	Description or Usage	
Mechanical Reference		
Repository		
	GENERAL MESSAGE SETUP	
TRAIN Messaging	TRAIN58: Is sent to the road from Railinc and identifies the violations of edit criteria	
	found in the Group Level or Detail Level records of the referenced TRAIN08 Car	
	Movement Report	
	EDACK51: Informs transmission of road of message receipt (regardless of type) and	
	may contain exception detected in the Summary record and/or Message Trailer record	
	by the TRAIN II Edit process for TRAIN II input messages.	
	Flip Flop Table: Railinc internal table used for railroads that use agents to send	
	messages on their behalf.	
	TRAIN50: Identifies violations of edit criteria found in the Group and Detail Level	
	records at an Event Report (TRAIN10)	
	TRAIN51: Identifies violations of edit criteria found in the Group and Detail Level	
	records of an Interchange Report (TRAIN01/31). SubCategory Long Description.	
	TRAIN53: Identifies violations of edit criteria found in the Group and Detail Level	
	records of an Interchange Report (TRAIN03/33).	
Forward & Store	Waybill Submissions and Receipt (SW417 or SWAYB)	
General Messaging	Message Switching: Used to configure new Trading Partner IDs for Railine's	
	Message Switching Service	
100 Interiliar	ISS - INTERLINE SETTLEMENT SYSTEM	
ISS – Interline	ISS – Interline Settlement System: Authorization for a third party provider to take	
Settlement System	over as the agent or software provider for an ISS participant	
English and Advisory	EQUIPMENT ADVISORY SYSTEM	
Equipment Advisory	Report Inspections via Web Services	
System	Equipment Advisory Website Access MD REPORTS	
MD Benerte	MD-11 – Private Car Owner: Allows users to view MD-11 reports in our system for	
MD Reports	cars stenciled with their MARK.	
	MD-11 – Manufacturer/Reconditioner: Allows users to view MD-11 reports in our	
	system for parts they manufactured or reconditioned.	
	MD-115 – Manufacturer: Allows users to view MD-115 reports in our system for	
	parts they manufactured.	
	LOADING AUTHORITY	
Loading Authority	Loading Authority (OT-57) – Railroad User	
(OT-57)	Loading Authority (OT-57) – Fleet Manager	
(2.1.2.7)	Loading Authority (OT-57) – Equipment Owner	
SWITCH SETTLEMENT DATA EXCHANGE		
Switch Settlement	SSDX Send	
Data Exchange	SSDX Receive	

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